

People Intelligence Development

Program Script

Modules	Issues	Action Plan
Module I	<p>Inter- Human transactions</p> <ul style="list-style-type: none"> • Conduction • Convection • Radiation <p>Evolution of human relationship Love-Understanding-Creation</p>	<p>One line contest</p> <p>Conceptual discussion</p> <p>Geometric exhibits</p>
Module II	<p>Introduction to People Intelligence</p> <p>Level I Understanding-Primary traits</p> <ul style="list-style-type: none"> ▪ Body Language of the speechless ▪ The content & the context of behavior ▪ Primary-Secondary-Tertiary analysis of human interactions <p>Basics of Physics Its relevance to Body Language</p> <ul style="list-style-type: none"> ▪ Human Postures-Statics & Dynamics Language of the brain Language of the heart Language of the desires Language of the power Language of the esteem ▪ Human Voice & Modulation <p>Human face – the Mirror of Mind Face reading- Brainwaves & human behavior</p> <p>Tool for Level I understanding- Observation</p>	<p>Photo analysis</p>

<p>Module III</p>	<p>Level II understanding- Secondary traits Tool for level II understanding-Open Interview</p> <p>Level III Understanding-Tertiary traits Tool for level III understanding-3G & 4G Interviews</p>	<p>Syndication Illustrative interviews- Photo-shoots</p>
<p>Module IV</p>	<p>Selection Interviews Laying the KRA Laying the JD Referring the HR policy of the organization</p> <p>How to find the right man for the job Emotional match Logical match</p> <p>How to find the right job for a man Emotional match Logical match</p>	<p>Live case</p>

Who should attend the program?

- Hr professionals who have to judge people continuously
- Bosses who have to know their team very closely
- Sports people who have to understand competition
- Captains & team leaders who have to predict the individual performance on every given day
- Show room professionals in buyer interactive functions
- Customer service professionals who have to monitor customer satisfaction on a point to point basis
- Smart stage presenters & entertainers who need to outperform audience expectations
- PROs & front desk professionals who have take care of the visitors
- Sales professionals who need to understand the buying patterns of the customer
- Negotiators who operate in a high prediction demanding function
- Young people beginning the competitive journey
- All star performers who need to be one-up all the time
- High initiators who want to see what is coming
- All early birds who want to put their first foot forward
- All spontaneous responding functions who need an alert state of mind

Why should they attend?

- To gain an extra second in responding to a competitive onslaught
- Smart interviewers who need to cross-check all that is being said by the interviewee
- Smart interviewees who want to outsmart interviewer's agenda
- Initiate a process of personal brand building at the earliest
- Harmonize your external behavior with the core thinking
- Radiate the true self character into far places
- Achieve a state of total internal de-stress
- To improve on your popularity & brand share in all social & competitive events
- To help find peace with the universe of humanity
- To initiate the human leader role play even in most ordinary situations of life

What are the program benefits?



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- Systematic initiation of human leadership qualities
- Installation of an empathetic mind set
- Being comfortable with people all the time
- To be able to add a punch to the role play
- Initiates a process of building a personal brand building